

## **Major Gifts Officer**

A full-time opportunity is available for a **Major Gifts Officer** at Lifespan Health System, based in Providence, Rhode Island. The position will be physically located at Newport Hospital in Newport, Rhode Island.

Reporting directly to the Chief Development Officer of Newport Hospital and working in collaboration with the CDO, development team, volunteer leadership, and capital campaign counsel, the Major Gifts Officer for Newport Hospital advances the major donor program through successful moves management of a 150-200 portfolio. The Major Gifts Officer is responsible for soliciting gifts of \$10,000 and above in support of Newport Hospital. The Major Gifts Officer is an integral part of the development team and is responsible for establishing good working relationships with foundation board members, internal and external stakeholders, and the Newport Hospital staff. Responsible for creating a comprehensive Moves Management Plan and works in collaboration with the Manager of Stewardship and Donor Relations for optimal outcomes.

Bachelor's degree: training and fluency in best practices in Major Gifts and Planned Giving preferred. 5 years or more, in fund development, at least 3 years' experience and proven track record in major gifts, preferably in a healthcare organization. Knowledge of the Aquidneck Island and Newport County market. Ability and proven track record in soliciting, cultivating and closing major gifts ranging from \$10,000 to \$1,000,000. Exceptional interpersonal, verbal, and written communications skills. High energy, creativity and an ability to inspire performance and commitment to goals from key volunteers. Ability to quickly assess the philanthropic community, identify and cultivate new sources of support for the organization. Proficiency with Raisers Edge, Microsoft Office suite and other philanthropy related systems.

Interested candidates are encouraged to visit our career site at [www.lifespancareers.org](http://www.lifespancareers.org) and apply to requisition #LCS10372.

Lifespan is an affirmative action/equal opportunity Employer.